



TYGES®

Industrial Business Unit
Executive and Professional Search Firm

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JUNE 2013

LATEST NEWS FROM TYGES INTERNATIONAL - INDUSTRIAL BUSINESS UNIT

Halfway There!?!

By: Steve Sanders- VP/GM of Industrial Practice

July 1st marks the midyear point. While I am sure you didn't need to see our newsletter to know this I like to use this as an opportunity to evaluate where I am relative to personal and professional goals for this calendar year. Like many, I make it a point to establish annual SMART (specific, measurable, attainable, results based and timely) Goals each year and do my best to attain them. Many of these are work related but some are more personal development or home-life focused. Some of my goals are pass/fail and some are based on levels of achievement.

The end of each quarter is an ideal time to revisit these and compare actual performance to goal. The mid-year point is an excellent time to do a more thorough review. If I've attained a goal early then I can celebrate getting there early and establish a new goal to reach by the end of the year. If I have not made progress towards a goal at all then it is time to get a plan in place to close the gap. In many cases I have made progress but am either behind or ahead of where I need to be to complete the goal by year end. If I am ahead of plan I know to continue my efforts. If I am behind then I will think about ways to get myself back on track and set action items toward that end.

If you find yourself so far behind or in a place where your goal is no longer attainable then challenge yourself to reach for some level of attainment towards that same goal. Set a new threshold and shoot for it the rest of this year. I've found that letting myself off the hook is not as rewarding as at least trying to hit a revised goal that is more attainable.

Good luck in the 2nd Half!

ACTIVE JOB OPENINGS:

- Territory Sales Manager
 - Vice President of Operations
 - Global Strategic Buyer
 - International Sales Manager
 - Product Engineer
 - Applications Engineer
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Industrial Team

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IMPACT PLAYERS:

- Senior Applications Engineer (Switchgear)
- Senior Supplier Quality Engineer
- Manufacturing Engineering Manager
- Mechanical Engineer
- Business Development (Petrochem)

Should you be interested in learning more about any of our current job openings or Impact Players, please contact us at jobs@tyges.com. We look forward to working with you in the future.

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