



TYGES®

Aerospace and Defense Business Unit

Executive and Professional Search Firm

March 13, 2015

MARCH 2015

LATEST NEWS FROM TYGES INTERNATIONAL- AEROSPACE & DEFENSE BUSINESS UNIT

Featured Available Positions:

- ◆ Contracts Manager - FARs, DFARs, DoD experience - southern Florida
- ◆ OEM Business Development Manager - Aerospace industry - No relocation required.
- ◆ Vice President of Sales - Aerospace industry - Midwest
- ◆ Business Development Manager - RF/SATCOM products - West Coast

Contact Katrina Blalock for more information on these positions.

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One Key to a Successful Business: Your People

By: Katrina Blalock - VP/GM, Aerospace / Defense Practice

We have spent the last several newsletters discussing how to start 2015 off with a bang and make your business and your career more successful. Your clients and customers are extremely important. However, you cannot properly service your clients and customers if your business isn't running efficiently. What is the key to making your business run successfully? Hiring a strong staff of people.

Your employees are your best asset and should be treated as such. Facebook founder and CEO Mark Zuckerberg lives by the [principle](#) of only hiring people he would work for. This [principle](#) is something that has served Zuckerberg well. The concept of quality over quantity applies just as much to your employees as it does to the work they put out.

When adding to your team, TYGES can help. Here at TYGES, we have a thorough process of properly vetting candidates who are not only qualified but also fit well with the culture of your company. Give me a call and let's discuss bringing successful people to your company - TODAY!

Aerospace & Defense Team

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Please note: I want to direct you to a blog that our firm started the first of 2014 - www.reinventingrecruiting.com. It deals with a multitude of topics and I encourage you to follow it and make comments or ask questions. All are welcome.

To sign up / follow the blog, go to www.reinventingrecruiting.com and look to the lower right hand corner where you will see a tab "follow" - click on it and sign up. I hope you find the blog helpful and insightful and please give us feedback on topics you'd like our experts to discuss.

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