



TYGES®

Aerospace and Defense Business Unit
Executive and Professional Search Firm

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LATEST NEWS FROM TYGES INTERNATIONAL- AEROSPACE & DEFENSE BUSINESS UNIT

Aerospace Manufacturing Industry Seeing Expansion and Growth in Southern States

A trend is emerging in Aerospace Manufacturing. The industry is experiencing fruitful growth in the Southern United States and the heart of this industry boom is Charleston, SC. The South is already home to auto giants such as Mercedes-Benz, Volkswagen and Nissan Motor Co. which, as [Pamela M. Prah](#) points out, already makes the southern U.S. more attractive to aerospace companies. Factor in that the [Port of Charleston](#) is the fourth busiest deep water port in the U.S. with global connections to 150 countries and we can certainly see for ourselves why the Southern U.S. is making head way as the hub of aerospace and aviation business. With Embry-Riddle Aeronautical University, the U.S. Space and Naval Warfare Systems Center (SPAWAR), and Clemson University- which is home to the Composites Manufacturing Technology Center and Center for Advanced Engineering Fibers and Films- all at its fingertips, Charleston has a rich pool of talent for companies such as Boeing, Parker, Eaton, and so many more to harvest from. It will be exciting to watch this industry boom unfold.

Katrina Blalock

Director of Aerospace / Defense Practice
TYGES INTERNATIONAL

Please note: I want to direct you to a blog that our firm started the first of 2014 - www.reinventingrecruiting.com. Starting July 1st, our newsletter will be found on the blog site. It deals with a multitude of topics and I encourage you to follow it and make comments or ask questions. All are welcome.

To sign up / follow the blog, go to www.reinventingrecruiting.com and look to the lower right hand corner where you will see a tab "follow" - click on it and sign up. I hope you find the blog helpful and insightful and please give us feedback on topics you'd like our experts to discuss.

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Featured Available Positions:

◆ **Aerospace Sales Engineer:** Looking for an Aerospace Sales Engineer with a minimum of 7 years of business experience from an aerospace supply chain firm delivering to OEM, Tier I, II, or III Integrators with a proven track record of creating profitable sales and market growth and expansion. Candidates needs to have expertise as a long-term relationship builder and leader.

◆ **Contracts and Customer Service Manager:** A well established manufacturer serving the defense and aerospace market is seeking a Contracts and Customer Service Manager. The position will lead responsibility for cradle to grave contractual activities on all accounts, supervise and mentor several Contract Administrators as well as other responsibilities. The position requires 12+ years of in-depth experience with Defense Contracts Administration/Management preferably in a manufacturing environment and experience in the defense and aerospace industries is strongly preferred.

◆ **General Manager for an aerospace client:** Seeking a General Manager for the Consumable & Expendable Solutions Division of our client's company. Responsible for P & L (\$120M) for this division. Expendable Distribution in the aerospace industry experience needed.

Contact Katrina Blalock for more information on these positions.

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